



Example of Business Relationship Management Job Description

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Our growing company is looking for a business relationship management. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for business relationship management

- Closely collaborate with key IT roles to ensure alignment of business needs to business outcomes
- Responsible for working with the Senior Business Executives in Manufacturing Operations, R&D and Logistics to define their vision on all new work to help set priorities, ROI and alignment with the Business Roadmap
- Portfolio/Demand Management – Receipt, prioritization, coordination, capacity planning and communication of IT work requests from internal business clients
- IT Consultation with Business Leadership and Strategy – Provide consulting regarding effective and innovative use of technology to provide internal business executives solutions to their business requirements
- Reporting on status
- Acting as a sounding board for ideas and approaches to solving project issues that have program impacts
- Identifying and managing cross-project dependencies
- Drives consensus for a desired future state that meet the business needs, fits the IT Architecture and strategy
- Leading the development and maintenance of a comprehensive customer database ensuring effective integration of key customer intelligence from a variety of sources
- Leading the development and maintenance of an integrated performance

Qualifications for business relationship management

- In-depth technical knowledge of networking products - development / support
- Exceptional skills in presenting to all levels of leadership in large group settings one-on-one interactions with Functional leaders
- Experience having led multiple domestic and international mergers, acquisitions, divestitures, joint ventures
- Demonstrated project management experience in organizing, planning and executing multiple large-scale multi regional projects from conception through implementation
- 10+ years of functional IM, project and / or program management
- 5+ years of IT related functional and / or strategic analysis experience