

Example of Business Planning Analysis Job Description

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Our company is growing rapidly and is hiring for a business planning analysis. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for business planning analysis

- Drive towards the expected initiative outcomes with the Initiative Outcome Owner
- Provides key financial business support to the Divisional Finance Manager of the Central Western Cluster (direct reporting line) and Country Business Unit Managers (dotted reporting line), in order to achieve the sales and operating income objectives of the Medsurg (Endoscopy, Urology) Central Western Cluster (Germany, Netherlands, Switzerland, Austria)
- Participates in the development, preparation, analysis and reporting of divisional financial plans and forecasts
- Works with the sales team to convert country annual plan into sales targets (Territory Manager, Regional Sales Manager)
- Proactively manages plan execution/performance, identifies risks and opportunities, develops Action plans with Country Business Unit Managers in case of plan shortfall, identifies opportunities to improve financial performance in the cluster for Endo & UroPH (P&L management), proposes action plans and drive action
- Works in connection with the local Accounting teams (accrual management) on monthly/quarterly/year-end closing
- Calculates commissions for the sales organization based on European/local commission schemes for 3 divisions
- Operating expenses (OPEX) management, plans, reports& optimizes

- Collaborates with local (FP&A from other divisions, Accounting, Customer Service) and European (Finance Medsurg) stakeholders

Qualifications for business planning analysis

- MBA (desirable), Bachelor degree (Finance, Business Admin/Management/Economic)
- 3-5 Year in Accounting
- Fifteen to Twenty years of relevant accounting/financial experience in a manufacturing environment
- Extensive financial planning & analysis and Business Partnering experience
- Strong analytical skills combined with confident presentation skills (especially with senior management)
- Team player able to interact with all levels and work on projects in a cross-functional team environment interfacing effectively with parent and global counterparts