



Example of Business Development & Strategy Job Description

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Our innovative and growing company is hiring for a business development & strategy. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for business development & strategy

- Streamline existing processes to support international customs logistics
- Deliver on all PV Back-Log Burn-Down commitments via PVCoE to Support CE Finance PVCS Financial Reporting for NGPF Programs
- Provide cross functional guidance, expertise and leadership
- Acting on behalf of the PW Product Cost Director in support of execution of all PV negotiations
- Collaborate with Product Cost Director, Chief Engineer and Program directors to support Cost reduction strategy
- Develop communication packages and represent Product Cost Director as needed with senior management and customer leadership
- This role requires active industry contacts/networks, advanced technical and market assessment skills including the ability to formulate a strategic plan with investment cases for collaborations, new product development, and new application development
- Act as the primary expert supporting the Strategy and Partnership Development team
- Apply financial, accounting, and economic concepts to the evaluation of strategic initiatives
- Own and drive key transformation projects for Dr.Comfort globally

Qualifications for business development & strategy

- Pro-active self-starter that brings a fresh perspective to problem solving with a fantastic attitude
- Ability to work collaboratively (either with SME team or external partners) on a standalone basis
- 1 – 3 years of experience at a top-tier consulting, investment banking or asset management firm or in a comparable corporate role
- Minimum of 10 years' progressively responsible experience in corporate strategy, business development, business planning and project management in/for traditional or digital media companies, preferably with solid exposure to TV, video and/or digital media
- Mature, sophisticated attitude / behavior to handle relationship with senior leadership team within the organization and external contacts independently, and ability to influence various levels