



Example of Business Development Partner Manager Job Description

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Our innovative and growing company is looking to fill the role of business development partner manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for business development partner manager

- Manage period and year-end financial close in SAP
- Coordinate and execute with Finance COE (Shared Service) for financial reporting and transactional activities
- Support an efficient and effective planning and forecasting process in BPC that produces accurate, achievable plans and forecasts that align with business's strategic objectives
- Participate in team and finance meetings/ communications
- May serve as the strategic adviser and business partner to leadership and management teams
- Develops and implements the organizations succession, leadership, high potential, and new employee orientation programs
- Develops and implements other development programs, as required (e.g., mentoring and compliance)
- Leads employee engagement and retention initiatives organizationally
- Leads staff meetings for direct reports
- Monitors legal regulation changes and updates

Qualifications for business development partner manager

- Ability to marshal internal resources and coordinate across ABC
- To create, manage and develop relationships with Third Party Intermediaries (TPI's) at all levels including C level executives

- Increase our overall success/win rate from your portfolio of TPI's
- Develop marketing and incentive plans with TPI's to maximise opportunities for success
- Adopt and Implement current and future strategy for TPI's