



Example of Business Development Leader Job Description

Powered by www.VelvetJobs.com

Our innovative and growing company is looking for a business development leader. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for business development leader

- Coordinate with the Marketing Area actions to strengthen the brand in the countries under responsibility
- Select the business opportunities through permanent contact with the clients, consulting companies and the market
- Ensure accurate financial management of the client via the development of logical forecasting and reporting
- This position may require up to 20% travel between various locations and regions within the United States, in addition to general desk and personal computer work
- Significant experience in management consulting preferred
- Experience in retail payments and/or financial services industry
- Excellent strategic mindset and thought leadership combined with strong analytical skills
- Open minded and proactive, interested in innovation, capable of working in teams with different levels of seniority and different backgrounds
- High commitment and self motivation
- Expert in government contract agreements

Qualifications for business development leader

- Strong experience in the Banking/Financial Services sector
- Knowledge of the Florida Power Market

- Knowledge of the energy industry in Southeast US (particularly Florida)
- Understanding of electricity generation industry and industry needs (Seller/Doer)
- Knowledge of design-build delivery models