



Example of Business Coach Job Description

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Our growing company is searching for experienced candidates for the position of business coach. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for business coach

- Coordinate BCP tests and BCP audits on processes and site infrastructure to assess the compliance
- Builds a strong rapport with the new Sales Associates and on-boards them into the office/Company
- Assists in preparing Agreements of Sales with the Sales Associates, assisting their buyers execute all applicable paperwork
- Facilitating the identification and prioritization of initiatives in the value stream(s)
- Facilitating and participating in efforts to define the problem, gather data, assess risk, and successfully implement countermeasures
- Assist teams in developing appropriate measures and metrics for capturing improvement benefits on all activities
- Provide necessary support, using lean methodology and implementation of lean thinking, to drive initiatives across the organization
- Coach the application of continuous improvement/lean methods by answering questions, addressing barriers, resolving issues, acting as a sounding board, assisting in success and benefit capture, and providing facilitation with implementation of Lean tools or countermeasures
- Assist lean practitioners in developing appropriate measures and metrics for capturing lean benefits on all lean activities
- Coach individuals working towards their completion of lean certification

Qualifications for business coach

- Requires a Bachelor's or foreign equivalent degree in Business or Marketing plus three (3) years of experience in the job offered or leading a multi-functional team, including Research and Development, Manufacturing, Commercial, Engineering, Quality, Supply Chain
- Position requires experience and expertise with Stage-gate process, launch effectiveness analytics, marketing Voice-of-Customers (VOCs), and EBME or equivalent framework
- Ability to build Segmentation Frames and Market Activation Plans (MAPs) for own projects and to assist those that have EBME projects within Performance Films business
- Must be available to provide training sessions to project teams with focused sessions on the critical must haves from the EBME tools and framework
- Must be able to effectively master the use of desired behaviors such as collaboration, influence, communication, and issue resolution and change management when leading project teams
- Possess strong team leadership skills that result in cohesive and high performing project teams that meet their goals