



Example of Broker Job Description

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Our innovative and growing company is searching for experienced candidates for the position of broker. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for broker

- Insurance program structure planning and design of alternatives
- Works with either the underwriter or underwriting management to obtain the most appropriate carrier coverage
- Retains and grows Aon's business by cultivating relationships with executive client decision-makers in client organizations
- Educates clients in the Entertainment industry, risk transfer, market issues, and relevant trends including appropriate benchmarking
- Operationalize and manage our PRS Preferred platform to service eligible renewal accounts and new business opportunities that meet our criteria, including coordinating with our strategic partners to innovate and drive value to our clients, training junior team members to utilize the platform and training internal and external clients on the value proposition of the platform
- Provide coaching to brokers in training
- Establish and maintain good relationship with clients
- Take responsibility for the smooth, speedy and efficient processing to settlement of the loans
- Liaise with clients and provide comprehensive lending advice in line with WVHL policy and industry requirements and regulations
- Make recommendations to the Client Service Manager and other Responsible Managers regarding appropriate loan providers

Qualifications for broker

- Candidate must have a strong ability to understand securities law and to negotiate technical contracts designed to provide protection for the company and its directors and officers for this exposure
- Knowledge of ProCalc or Argus preferred
- Involves movement between departments, floors, and properties to facilitate work to include
- 0-3 years in brokering and/or underwriting Cyber / E&O lines and/or BA in Risk Insurance Management, Finance, Economics or Business Administration
- Graduates from any field