Example of Branch Sales Manager Job Description

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Our growing company is looking to fill the role of branch sales manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for branch sales manager

- Ensure adequate training for direct reports
- Participate in business and civic organizations in support of overall Company goals
- Provide coaching and developmental opportunities for team members
- Candidate should have minimum 3 yrs+ exp in Gold loans & Mortgage loans sales
- Team Handling exp is a must
- Candidate should have completed MBA
- Salary not a constraint for good candidate
- Practices performance management by setting clear goals, investing personal time in employee development, actively coaching Ensures adherence to Company policies, procedures, and strategic initiatives regarding human resource management
- Develops strategies for the local sales team consistent with Building Efficiency mission and objectives
- Manage a group of team leaders, mortgage loan originators (MLOs), and sales associates

Qualifications for branch sales manager

- Sales Management experience with a minimum of 5 years promoting the sales of our
- Plan, organize, staff, control, and direct all operations of the ProDrivers on-

- Knowledgeable of all financial and business reporting to manage your market
- Cross-sells services, including alternative staffing solutions, of all EmployBridge divisions
- MUST have a strong Operations and Sales background & proven ability to manage both teams