



# Example of Beauty Manager Job Description

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Our company is looking to fill the role of beauty manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for beauty manager

- Overseeing the transition and implementation of the new SAP FMS (Fashion Management), IBP (Supply Planning) and EWM (Warehouse Management) systems and ensure their compatibility with current and future ways of working for Supply Chain
- Partner with commercial teams on ensuring maximum productivity for all beauty counters
- To help guide the Department Heads in leading their teams in line with brand objectives
- Drive store productivity and profitability conversion rates, sales, UPT, AUR, customer data capture
- To monitor the Champion and Specialist roles in the store and ensure that the right numbers of Champions and Specialists are identified and trained in order to effectively drive the customer experience
- Negotiate Vendor Agreements ensuring The Shopping Channels standard Terms and Conditions are met
- Provide leadership, coaching, development of team for succession planning
- Stay current on industry trends and know the marketplace for the assigned categories in order to take a long term strategic perspective
- Continually improve and automate manual processes to enable you and your team to scale better as the business grows
- Negotiate effectively with distributors to establish joint goals, improve cost structure, and sustainably grow the P&L

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- Follow up & influence sales team on front line execution and tracking
  - Demonstrated strategic planning tactical execution with good attention to detail
  - Work alongside the creative team to develop the campaign proposition based on the product proposition and campaign creative
  - Brief cross-functional teams and develop key workstreams and corporate activations for the launch plan
  - Lead the various cross-functional workstreams during the planning phase ensuring deadlines are met and deliverables received
  - Be the key contact for the regional marketing teams working with them to develop local trade marketing plans for each launch