



Example of AVP Product Management Job Description

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Our company is growing rapidly and is hiring for an AVP product management. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for AVP product management

- Create appropriate level metric/reports
- Oversee and manage the cash management and digital product lifecycle, including to gather customer requirements, conduct user acceptance tests, verify product functionality, facilitate sales, and enhance ongoing customer experience
- Drive the competitiveness and profitability of the assigned products and services, and assist the department to meet budget
- Provide sales related support, including to provide update pricing and production information for sales managers / relationship managers, support them in customer visits and presentations, and prepare training and marketing materials
- Develop and manage product roadmaps for assigned products, conduct analysis of market information and customer transaction data, and recommend product enhancements to align with changing market and customer needs
- Providing a high level of subject matter expertise in the marketplace to ensure that the right products or services are available at the right time
- As a servant-leader, managing and empowering the Product Managers working in this portfolio
- Ensure Alcentra's client relationship management database (CRM) reflects updated, accurate client contact information, material communication records

- Respond to queries for fund information that are received through Alcentra's website
- Load fund reports, marks & legal documents to Alcentra's website

Qualifications for AVP product management

- Minimum 8 years of relevant work experience, preferably in a securities-related position
- Possess a diverse range area of knowledge and skill including marketing, technical aspects of securities trading and equity markets
- Extensive experience in partnering closely with an Audit function
- Minimum 5 years of experience in cash management and digital / mobile channel experience
- Sound knowledge of customer needs, market trends, and in-house capabilities including both front-end customer applications and back-end processing systems
- Good knowledge of cash management and banking products is an advantage