



Example of Auto Parts Manager Job Description

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Our growing company is searching for experienced candidates for the position of auto parts manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for auto parts manager

- Be able to step into a fast paced, successful operation that is dominating the market
- Be able to successfully coordinate all deliveries to wholesale customers
- Quickly adapt and learn processes
- Build and manage the store team and consistently deliver high levels of customer service and business results
- Must be able to effectively manage people
- Manage store operations to generate increased market penetration and provide excellent customer service to both wholesale and retail customers
- Provide positive leadership, development and training at all store levels through personnel and asset management
- Fully implement, enforce and support the company policies and programs
- Perform in a fast paced sales environment, with strong high volume business background
- Ensure that customer sales and service needs are met on a daily basis, building and expanding accounts and relationships

Qualifications for auto parts manager

- Auto Performance Product Sales experience
- Automotive Aftermarket industry experience
- Minimum of one year experience in Automotive Aftermarket product

- Working knowledge of the accounts the store services and identify new customers to generate revenue opportunity for the store and work with outside sales in developing a plan to take advantage of the opportunities
- Possesses a professional appearance and conduct at all times
- Enjoys working with people in a fast-paced setting