



Example of Associate VP Job Description

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Our growing company is looking for an associate VP. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for associate VP

- Work with Executive Office and regional client relationships
- Support the operating efforts of the Official Institutions Group (OIG) by driving the day to day business management of the group and leading projects that support the strategic growth initiatives of OIG
- Working with Financial Planning & Analysis to construct OIG's financial budgeting & planning, weekly reporting, forecasts, and other business update reports
- Developing junior talent
- Assisting senior members of OIG craft and articulate the strategic priorities of the group, including preparing presentation materials for updates to the GEC and senior leadership of ICB
- Partnering with the relationship management teams and business partners to service clients and drive new business with existing and prospective clients
- Have experience in Australian Cash market (Semi-Govts, AUD Cash and SSA trading)
- Trading experience, 2+ years' experience of direct trading book management
- A client focused trading mentality
- Good client relationships in Australia and Asia

Qualifications for associate VP

- As a confident designer you will need to partner with team members including Information Architects business stakeholders and Business Analysts

- You must be confident and able to quickly learn and adapt to new and often complex business domains
- Structuring and Marketing of FX & Interest Rate Derivatives products
- Minimum 3 year experience in Rate & FX Derivatives Structuring experience with Investment Bank based in Japan
- Commodities Sales of mainly energy and precious metals
- Execute Energy Trading flow from refineries, banks , airlines and others