



Example of Associate VP Job Description

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Our company is looking to fill the role of associate VP. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for associate VP

- Working with the global GSAM consultant relations team to engage with research consultants to gain and maintain positive/buy ratings for GSAM products
- Maximizing the business potential of consultant advised clients by working with client/field consultants portfolio advisory consultants
- Contributing toward the strategic development and execution of global consultant team business plans
- Representing internally the views and trends of consultants in Japan to aid sales, product and service development
- Coordinating and preparing materials for consultant research meetings, including presentations, reports and RFPs
- Providing ongoing service to answer consultant ad-hoc requests, due diligence questionnaires and surveys
- Conducting competitor analysis and market research
- Developing and maintaining consultant new business pipeline
- Create and/or execute marketing materials, updates, RFPs or presentations for clients or internal use as needed
- Maintain constructive engagement with control functions, knowing your risk parameters, guidelines and responsibilities, proactive engagement with management on noteworthy risk events

Qualifications for associate VP

- Ability to manipulate HR data / reporting information, with experience

- Good spreadsheet knowledge
- Strong partnership and teamwork
- Analyze capital efficiency at the business, product, and counterparty level
- Develop a deep understanding of regulatory capital, methodology, and model implementation
- Work closely with senior business leaders to understand & satisfy short-term & longer-term strategic business needs on capital efficiency