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Example of AR Manager Job Description

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Our company is hiring for an AR manager. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for AR manager

- Identify new, locally relevant organizations to recommend to the MAF executives in NY
- Manage calendar year donations and coordinate with Finance team to ensure yearly amounts adhere to corporate guidelines
- Involve office and POS teams in MAF activities to energize and motivate commitment to the cause
- Build and manage Back to M.A.C initiative in Mexico
- Managing the store location in Jonesboro, AR
- Lead, coach, and develop the West Memphis team to achieve excellence in EHS performance, manufacturing capability, meet customer expectations in quality and delivery
- Develop and implement budget, objectives, personnel plans, inventory management, and capital plans that align with the strategic objectives of the businesses supplied by the Wyandotte Dispersions and Resins plant
- Create and execute manufacturing and asset strategies to ensure assets are aligned with business strategies that ensure technology transfers are issuefree, provide for reliable and flexible product availability while maximizing asset utilization
- Reduce the Account receivable position and AR-days according to the Group targets, in order to reduce the Working Capital... Create a real Cash culture within the Sales organization, keeping the financial objectives
- Define the Credit Policy for each country/ customer

- Aerial, Earthmoving, and Crane equipment knowledge is a plus
- Bachelor's degree in Business Administration or other relevant discipline required
- Minimum of 3 years sales/account management experience
- 5 years business experience, including credit management, collections, deduction management, accounting, analysis, internal control, customer support preferred
- Order and risk management experience a plus