



Example of Applications Engineer Job Description

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Our company is searching for experienced candidates for the position of applications engineer. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for applications engineer

- Develop and update product documentation including User Guides, application notes, datasheets, technical specifications, user training material, and demonstration videos
- Prepare and provide technical training for customers immediately after delivery
- Proactively foster and maintain relationships with product customers to ensure their satisfaction and our preparedness to meet emerging needs and requirements
- Provide subject matter expertise and technical advice in meetings with company and customer personnel
- Document and organize feedback from every customer interaction, creating a detailed database of customer applications, configurations, and market trends
- Travel domestically and internationally to support customer visits, product demonstrations, industry events, and company functions
- Support long-term business development related to our products
- Assist Product Managers with ongoing business case analysis to establish and prioritize product development plans based on market needs
- Proven technical sales experience
- Understanding of export terms and procedures

Qualifications for applications engineer

- Read mechanical prints and have a solid understanding of basic mechanical control systems
- Excellent communication skills, both oral and written, are an essential requirement
- Travel (25%) to meet with worldwide customers and field engineers
- Must be able to interpret specifications and discuss with sales personnel, vendors and Carrier and Florida Heat Pump engineering staff