



Example of Airport Manager Job Description

Powered by www.VelvetJobs.com

Our innovative and growing company is looking to fill the role of airport manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for airport manager

- Follow-through on the execution and maintenance of corporate contracts
- Provide detailed analysis of current costs and operations
- Develop cost models to be used in decision-making
- Region Staff
- Fleet & Distribution Teams
- Responsible for the negotiation and closing of new business opportunities
- Responsible for an annual new business sales target as agreed with the Business Unit Director
- Involved in the full range of new business sales activities, such as cold calling, account planning, seminars
- Develop relationships within a selection of customers and prospects agreed with the Business Unit Director
- Work closely with the marketing department, gaining leverage from activities and events

Qualifications for airport manager

- Have excellent communication and interpersonal skills and an excellent team player
- Strong sales technique and the ability to train and mentor staff on sales
- You are flexible to work across the airport extended trading hours across a 7 day rotating roster

- Meets on a regular basis with airport tenants