Example of Air Conditioning Job Description

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Our company is growing rapidly and is looking for an air conditioning. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for air conditioning

- Create communication package and develop marketing materials for local customers
- Identify business opportunities and develop & execute business plans
- Develop strategies for key markets and strengthening relationship with existing customers
- Responsible for sales, margin and long term growth target & execution
- Drive strategic planning / execution / feedbacks in region through customer engagements, channel development and end user Influence
- Closely work with Product Marketing on long term product trends and needs, execution of new product programs to maximize sales and new business opportunities
- Regular updates of customer / channel database / profiles & status
- Monitor market dynamics, competition activities and competitive landscape
- Air-conditioning / heating & its adjacent business development and growth in the region
- Deliver support to strategic customer accounts in the region for cross regional growth

Qualifications for air conditioning

- Very good knowledge in refrigeration / thermodynamics
- Demonstrate a high degree of mechanical skill equivalent to journey-level in

- Good communication in Spoken and Written English
- At least 8 to 10 years of experience in Air Condintioning industry in Sales / Engineering / Marketing functions
- Willing to travel within and outside of Thailand