



Example of After Sales Job Description

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Our company is growing rapidly and is searching for experienced candidates for the position of after sales. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for after sales

- Administer instrument loaners keeping all data current and ensuring complete documentation and prompt return
- Administer or ensure correct administration of used instrument sales
- Liaising with suppliers to confirm all booking components
- Organising and distribution of clients/agent documents
- Assisting clients with aftersales queries including booking amendments and balance payments
- Coordinating with overseas teams and suppliers to ensure a seamless overseas service for our clients
- In the summer months, you'll be assisting the inventory team in loading items (accommodation, transfers and ski extras) onto our selling systems
- Building rapport and demonstrating unrivalled knowledge to make recommendations, you'll be accountable for exceeding client and colleague expectations while being commercially minded at all times
- Coordination of Customer Service Center activities
- Customer Service Center Monitoring & Reporting

Qualifications for after sales

- Drive retail parts, accessories and service revenues to achieve region objectives
- Represent region perspective in development of Lamborghini worldwide

- Ensure the Dealer net is trained on all aspects of After Sales/ Customer Service activities
- Ensure the Lamborghini Customer Service Standards are fulfilled
- Field experience with automotive manufacturer
- Previous experience as fully certified (Audi or Volkswagen) technician preferred