



# Example of Advisory Services Associate Job Description

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Our innovative and growing company is hiring for an advisory services associate. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for advisory services associate

- You are expected to be active in the market, supporting and enhancing existing client relationships and in beginning to develop new client relationships
- Perform operational review, identify opportunities for cost optimisation and provide implementation support
- Advise clients on stressed/distressed non performing leveraged loans and other credit portfolios
- Facilitate credit workouts including design and delivery of restructuring strategies
- Negotiate with borrowers to maximize recovery and take interim roles if needed
- Produce extensive financial modelling and analysis
- Playing a significant role in the delivery of client presentations and attending client meetings
- Direct and coach more junior team members
- Producing extensive financial modelling and analysis including cash flow models/ projections
- Interpret client requirements

## Qualifications for advisory services associate

- Three (3) to seven (7) years of financial experience within a public accounting

- Two (2) or more years of prior supervisory experience preferred
- Internal and/or external audit experience with a variety of industries and types of audits
- Entry level to 1 year' experience in marketing analytics strategy or marketing consulting
- Minimum Bachelor's Degree (or equivalent) with an emphasis in Finance, Economics, Accounting, Mathematics, Statistics or related quantitative field
- An additional two (2) or more years of public accounting experience, required, preferably within an audit role