



Example of Account Technology Strategist Job Description

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Our company is growing rapidly and is hiring for an account technology strategist. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don't fill all of the qualifications, you may still be considered depending on your level of experience.

Responsibilities for account technology strategist

- Expanding strategic education customer relationships by being the customer's technology strategy trusted advisor to drive larger impact and targeted business growth and drive the jointly agreed customer multi-year Digital Transformation business strategy, delivering agreed outcomes
- Articulating the Education Transformation Framework strategic vision, followed by the customer maturity framework/path for customers to take to enable their digital transformation based on their stage and objectives/capabilities they want to achieve
- Presenting and demonstrating key end-user solutions/capabilities and technical architectures aligned to a customer maturity framework/path in Windows 10 Pro and Education, Office 365 clients and Modern Classroom deployment tools such as Identity with Azure Active Directory Premium (AAD P1), Intune (MDM and MAM) and Teams with School Data Sync (SDS) set-up
- A forum to leverage your technical expertise and financial services acumen
- Empowerment to make major disruptions and changes to the technical architecture that transforms industry solutions
- An opportunity to engage your customers to do business like never before in a new and transformational way
- 3+ years of experience in digital transformation roles • 5+ years of experience leading technical teams • 5+ years of technical sales experience • Bachelor's degree in computer engineering or business administration related

- Technical architecture ownership Leading the design and delivery of technical architectures in Financial Services
- Technical sales leadership Differentiating yourself by having by a combination of a strong focus on line of business platform and related Financial Services industry solutions
- A forum to leverage your technical expertise, further enhance your industry acumen and interpersonal skills

Qualifications for account technology strategist

- Bachelor's degree required, preferably in Computer Science or a similar information technology-related or engineering discipline
- A Master degree more preferred
- A Master's degree more preferred
- Global collaborative/team experience is ideal
- A minimum of 7 years' experience in technology including a successful track record of leading technology strategy and deployments
- Candidate will have a strong understanding of the implications of the solutions including financial and budget implications