



Example of Account Manager, Travel Job Description

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Our innovative and growing company is looking for an account manager, travel. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

Responsibilities for account manager, travel

- Sell-In, Sell-Out and ROI
- Create and manage business improvement plans, as required
- Crisis Management responsibility plans and tools
- A competitive base salary plus rewarding earning potential
- The opportunity to run your own portfolio with the support of highly experienced team members and a global network
- Access to an Emerging Leader program, giving you access to mentoring opportunities with our senior leadership team
- Ongoing training and development with opportunities to work overseas if desired
- The world renowned benefits of becoming part of the Flight Centre Travel Group including access to discount travel, global career opportunities and access to free health and financial consultations
- Liaise with high potential OBE/TMC partners and internal support departments to solve ongoing issues
- Provide training (workshops and webinars) to potential and existing OBE/TMC partners

Qualifications for account manager, travel

- Strong knowledge of business English and business acumen
- Thorough knowledge of business travel management - Account Management

- College degree and minimum of 5 years of work experience in a B2B environment
- Preferred minimum of 3 years of demonstrated success in account management in a Corporate Travel Agency environment
- Minimum of 5 years work experience in the marketing, communications, hospitality or advertising industries