



Example of Account Manager / Client Manager Job Description

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Our innovative and growing company is hiring for an account manager / client manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for account manager / client manager

- Deliver status reports and presentations to clients
- Work on small teams with visibility and the chance to advance within a growing organization
- Gain broad pharmaceutical industry experience
- Be part of an important mission and do work that matters
- Develop customer management plans
- Assess acceptance behavior trends
- Provide interchange information
- Monitor all the phases of the lifecycle of the account
- Will gather and analyze competitive bids
- Full market and product knowledge on all products and clients that you are handling

Qualifications for account manager / client manager

- Solid computer skills Word, PowerPoint, Excel
- Demonstrated problem solving ability - must be able to think/create system solutions to solve business problems
- Ability to organize tasks
- Strong presentation skills with a high comfort level presenting to large groups and senior audiences, one on one
- Responsible for development and integration of operational and tactical

