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# Example of Wholesale Manager Job Description

Our company is growing rapidly and is looking to fill the role of wholesale manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for wholesale manager

* Partner with Marketing to design marketing plans that build brand awareness, attract new customers, and foster loyalty in existing customers
* Partner with HQ Visual Merchandising team to guarantee brands visual and image guidelines support business growth and brand visibility (within Dept.stores, franchisees)
* Partner with HQ Merchandising and HR to develop Seasonal Collection training programmes
* Ensure loans are closed/funded in compliance with the underwriter’s approval all federal and state regulations
* Knowledge of FHA/VA regulations FNMA/FHLMC and investor underwriting guidelines
* Support the Senior Human Resources Manager in providing generalist support
* Partner with the business to manage full life-cycle recruitment and proactively feed talent pipeline , resourcing talent from across Europe
* Partner with the business to recruit Wholesale Brand Ambassadors for key Wholesale store locations
* Partner with Retail HR Managers to manage Employee Relations matters in compliance with local legislation and HR best practice
* Partner with Senior HR Manager and the global compensation and benefits team to roll out and review employee benefits

## Qualifications for wholesale manager

* Experience in Luxury Woman ApparelWholesale management
* Fluent in Italian, English and German at professional working proficiency
* Ability to pursue and capture new business opportunities and make them reality
* Uses financial and customer data to evaluate choices
* At least 5 years of similar experience acquired in the fashion industry
* Fluent in English and Italian, knowledge of Russian will also be advantageous