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# Example of VP Relationship Manager Job Description

Our innovative and growing company is hiring for a VP relationship manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for VP relationship manager

* Establish a robust and constructive network amongst the sales and sales support population
* Formulating Client Centric Business Plans
* Manage the various Service Support organizations to ensure a high level of service
* Maintain and acquire client portfolios in commodity sector
* Front the clients and structure trade finance facility according to their needs
* Conduct credit and financial analysis
* Optimize revenue by managing existing clients and new clients
* On the account
* You will have direct ownership of a number of our consultant relationships and serve as the primary contact within GSAM on their views regarding investments
* Prepare for and attend consultant research meetings group educational meetings and one-on-one client consultant meetings

## Qualifications for VP relationship manager

* Proactive with a high level of attention to detail
* Strong product knowledge and credit skills
* Serve as the client advocate within the firm at strategic level, ultimately responsible for client satisfaction
* Good working knowledge of Investor Services product suite relating to UK Pension and Charity clients – Fund accounting, custody, securities lending, FX, cash management and collateral management
* Previous experience in working with a large corporate bank
* Minimum of 5 years of relative industry experience and currently at VP level