Downloaded from <https://www.velvetjobs.com/job-descriptions/vp-insurance>

# Example of VP-Insurance Job Description

Our company is searching for experienced candidates for the position of vp-insurance. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for vp-insurance

* Horizon scanning, identification and analysis of EU pensions/insurance regulatory developments and their impact on CFS and its clients
* Initiation and management of all aspects of formal regulatory impact assessment process with product partners and functional support areas across CFS
* Analysis of regulatory impact and collaboration with product partners to ascertain required changes to products/services and devise innovative product solutions to help pensions/insurance clients cope with regulatory changes
* Identification of commercial opportunities, and in conjunction with product partners, development of a service offering recommendation
* Drive industry engagement/advocacy (participation in consultation papers and trade associations) and deliver market leading thought leadership content (including speaking engagements at proprietary and industry events
* Devise and lead communication initiatives on key pensions/insurance regulatory reforms, and deliver a market leading, cohesive and proactive communication strategy to both internal and external client audiences
* Ownership of strategically important market leading Regulatory Intelligence online client facing tool (content development and expansion) to position CFS as a thought leader and trusted advisor to pensions/insurance clients in the context of global regulatory trends
* Support CFS product areas with regulatory intelligence and technical context to ensure they are well equipped to accurately assess impact on their products, operating models and service offering for clients
* Work closely with Investor Services Sales and Client Service to support client retention and business development (including participation in RFPs/RFIs
* Closely collaborate with Project Management Office in the frame of CFS formal regulatory change governance model

## Qualifications for vp-insurance

* Possess 6 or more years of asset servicing sales, asset management, markets, investment operations or global custody industry experience
* Possess in-depth knowledge of asset and fund servicing marketplace including knowledge of alternative products, specifically hedge funds and private equity funds
* Demonstrated success in closing sales opportunities through active client calling and partnership with Product teams, must have an ability to excel independently
* Merger and Acquisition expertise is strongly desired
* Good working knowledge of Investor Services product suite relating to UK Insurance clients – Middle office, Fund accounting, custody, securities lending, FX, cash management and collateral management
* Working experience in a quantitative environment