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# Example of VP, Corporate Job Description

Our growing company is hiring for a VP, corporate. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for VP, corporate

* Initiate and encourage innovation and forward-looking workplace strategies
* Monitor, participate, and enable best candidate interviewing process using a competency based assessment methodology
* Maintain accurate and organized documentation on all candidates, searches, and other recruiting activities to ensure a safe and thorough audit if required
* Participate actively and effectively with other Recruiting and Human Resources colleagues
* Partner with HR Business Partners to identify internal talent
* Work with and direct the efforts of a Recruiting Coordinator
* Influence hiring managers on the importance of Diversity in the Recruitment process
* Directs the coordination of enterprise-wide CSR initiatives
* Represents the company in the community (civic, non-profit, education) to advance the company’s reputation
* In collaboration with senior leadership, develops appropriate goals, metrics and processes for measuring the Company’s performance with respect to CSR

## Qualifications for VP, corporate

* Sell and Manage Company-Wide Large Scare Share Deals (National Sales)
* Serve as backup to any National Sales Manager
* Accompany National Sales Managers on calls
* Meet regularly with NSM/Rep Firm - discuss rep performance, market/agency account
* Sell and Manage Remnant
* Sell and Manage Cost Per Lead Shops