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# Example of VP, Consulting Job Description

Our growing company is looking for a VP, consulting. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for VP, consulting

* Trade Spending Optimization – ROI Analytics, and also the design and implementation of Trade Promotion Management Systems
* Sales Leadership Advisory – Implementation and execution of new strategies through sales organization through to customers
* Manage Projects – Contributing to or leading multi-faceted projects, efficiently utilizing the various resources within KRA to provide customized solutions for clients in a high quality, timely fashion
* Operational oversight of all warehouses in the USA system
* Assures adherence to KPIs and all activities within all warehouses
* Leads the optimization of all customers to maximize profits for Hellmann
* Owns the P&L for CLC for all warehouse locations
* Responsible for budget preparation for the CLC Product
* Owns quality within the warehouse
* Assures utmost adherence to safety standards in all warehouses

## Qualifications for VP, consulting

* Ensure appropriate skills coverage, technical and soft-skill, within the SC team to assure optimum quality and availability of SC support to the sales teams
* Provide leadership on hiring, development, coaching, performance management and retention of talent
* Represent the practice in in public forums
* Contribute to developing and executing on the global strategy for the Digital Consulting practice
* MBA/Masters in technology with 10+ years technology and consulting experience
* Experience Leading and managing a large (600 seat +) Sales and Support environment (call center) utilizing contact center based strategies