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# Example of VP, Advisory Job Description

Our growing company is looking to fill the role of VP, advisory. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for VP, advisory

* Collaborate with large groups of cross-divisional resources to advance the business’ objectives including Institutional Sales, Field Lenders, Marketing, Operations, Technology, Controllers, Treasury, Credit, Legal, and Compliance
* Lead the detailed design, testing, launch, and promotion of new and enhanced products and services
* Perform market and competitive analysis to determine and support key strategic choices
* Construct analyses and models to help understand, analyze, and control the business’ profitability and growth on a going forward basis
* Assist in the set up of the compliance framework
* Keeping abreast of any regulatory changes for the clients
* On site compliance monitoring reviews
* Compiling compliance manuals, policies/procedures
* Conducting training on any new regulatory changes
* Assist in the development, coordination and implementation of the AML training and testing programmes for the firm

## Qualifications for VP, advisory

* Deep understanding of rating agency methodologies, processes and models
* Written and spoken fluency in English, Cantonese and Mandarin
* Good understanding of the US federal securities laws and derivative rules a plus
* Work closely reporting directly Head of FICC Compliance and with senior Front Office managers
* Advise business regarding compliance on Global Markets/FICC
* Establish and maintain strong relationships with regulatory bodies including FSA and handle inspecitions