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# Example of Value Consultant Job Description

Our company is looking for a value consultant. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for value consultant

* Manages consistent governance and interaction model between Digital and business units / functions to drive target outcomes
* Refines and evolves the digital business case with deep understanding of the value drivers, key assumptions, and areas of impact across the enterprise
* Models complex, future scenarios of digital investment and value capture based on changing dynamics in the course of execution identifying areas of opportunity, risk, and issue
* Manages the change control process in relation to the digital business case
* Develops senior executive presentations and content to support steering committee meetings and senior leadership reviews
* Collaborates effectively with Digital Program Office to ensure execution is on track with the strategic intent of the digital program
* Supports development of progress reports to senior leadership at the enterprise, business unit and function levels
* Develops relationships with business leaders and utilizes influence skills to help achieve desired business outcomes and alignment across functions and business areas
* Defines program success metrics to track capability build and delivery
* Supports identification and definition of future digital initiatives

## Qualifications for value consultant

* Must have strong verbal phone and written communication skills and be comfortable presenting at all levels including Cxx/VP
* Economics, Finance or related degree or experience, graduate degree preferred
* Exceptional executive presence, communication (both oral and written), and presentation skills
* 5+ years in a comparable value selling, business management, or consultative selling role for software organizations preferred
* Bachelor's Degree - Business, Healthcare Administration
* 5-7 years of relevant, progressive experience in a hospital or healthcare related field