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# Example of UK Sales Manager Job Description

Our growing company is searching for experienced candidates for the position of UK sales manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for UK sales manager

* Managing overall business portfolio to maximize revenues and profitability
* Developing Key Account Plans with the team
* Setting goals with Sales Executives and tracking progress using the appropriate KPIs
* Participate in the Marketing- & Investment-Strategy for the relevant countries
* Understanding of brand customers and what drive their development
* Business knowledge and negotiation skills
* Decision making skills, managerial courage
* Ability to translate the strategy into actionable plans
* Strong ability to monitor business analysis (data crunching, pricing, margin management, KPI…) with a use of various tools
* Together with the other members of the international sales team responsible for creating and implementing the sales plan, incl

## Qualifications for UK sales manager

* Minimum 5 years of strong sales & management experience in water treatment industry (with technical background)
* Suitable engineering degree (preferred)
* Strong experience with Microsoft Office suite, in particular Word, Excel, PowerPoint and Outlook
* Fluent in English plus key European language(s)
* Demonstrated relational and presentation skills
* Ability to travel within Europe and North America