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# Example of UK Sales Manager Job Description

Our company is looking for an UK sales manager. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for UK sales manager

* Create and execute on the Life Sciences penetration plan in territory
* In this high profile and challenging role, you will be responsible for generating sales of our market leading Ethernet solutions within new & existing verticals in UK & Ireland and Nordic territories
* The role is both customer and partner focused
* You will be a sales leader who is able to persuade and influence opinions overcome challenges confidently while recommending the best solution for the customer
* Developing proposals for presentation to customers and partners
* Co-coordinating account resources with representatives from sales management, marketing, pre-sales and product management
* Business forecasting (monthly forecast, weekly commit, and pipeline development) required
* Must be eligible to work in the United Kingdom and EU
* Ensures Customer Relationship Management process is applied to specific operators
* Act as the customer advocate and leverage internal team expertise to resolve problems and follow through on commitments

## Qualifications for UK sales manager

* Good team player with collaborative approach and ability to forge constructive relationships quickly whilst being able to work alone and deal with ambiguity
* Support, Motivate and Coach team with Licensee meetings, deal making negotiation, processes, emails
* Broad based knowledge of Hosting technologies and techniques, Cloud, Dedicated, Hybrid, inhouse, outsourced, traditional colocation
* Preferred experience in account management or sales
* Proven record of sales goal achievement
* Previous successful sales experience