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# Example of Trainer, Sales Job Description

Our innovative and growing company is looking for a trainer, sales. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for trainer, sales

* You will work with our product and B2B marketing to make sure our messaging is consistent across the channels and that our sales teams have the latest materials at their fingertips
* You will get to know our sales teams across the regions, became their trusted partner and helping hand when they are pulling together important tenders and presentations
* You will have a chance to meet variety of people from different countries, run sales boot camps, help to create killer presentations and be part of growing, fun company
* Over the time, you will become the owner of our Sales playbook, changing the way we store product and sales information to a holistic sales tool for all teams
* You will have the flexibility of planning the work, but also the responsibility of delivery
* You will need to be able to demonstrate experience using Salesforce (sales & service cloud)
* You have demonstrable project problem analysis/resolution skills
* Experience in delivering sales training and preparing materials
* Experience supporting tenders and presentation creation advantageous/desirable
* Develop and deliver impactful in-field and WebEx training sessions

## Qualifications for trainer, sales

* Course development experience, using PowerPoint is a must
* Articulate and StoryLine 2.0 experience is a plus
* Understanding of sales process, preferably with customer service experience
* Additional certification in training is a plus
* Strong working knowledge of Salesforce.com or similar CRM
* Experience developing training materials using eLearning authoring software Articulate Storyline, Adobe Captivate, Brainshark