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# Example of Testing Lead Job Description

Our company is growing rapidly and is looking to fill the role of testing lead. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for testing lead

* Assist in reproduction of customer issues, and provide feedback to developers to improve the usability of the product
* Prepare the Test Plan, Test Schedule and test objectives for each software release
* Prepare the Test Completion Report at the conclusion of each software release
* Provide test effort estimates
* Participate in specification reviews
* Work with the Agiliti Business Analysts during the design and test phases of the SDLC
* Lead and support their off-shore Test Team
* Monitor and control test progress
* Identify any issues and work with the Head of Agiliti Testing to remediate them
* Work with the other programme teams as necessary to ensure delivery of releases on time and within budget

## Qualifications for testing lead

* Owns the opportunity creation to deal closure process - Ensure that all testing projects are effectively scoped, and estimated correctly and internally signed off before submitting the RFP response
* Works with client and business development teams to create the opportunities in the testing space, and follows up to closure
* Collaborates with other practices in coming up with integrated strategy
* Owns the Proof of Concept (POC) process and leads the process of client demonstrations and lead generation
* Works with Biz Dev and Client Partners to develop and implement specific account penetration strategies, produce account service offerings
* Possesses strong, detailed testing process, technology and industry knowledge