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# Example of Technology Solutions Job Description

Our growing company is looking to fill the role of technology solutions. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for technology solutions

* Provide technical solution support during proposal development process, to include technology stack selection, solution architecture, and implementation methodology
* Guide and support RFIs, RFPs and RFQs, response development including writing of whitepapers and concept development
* Develop and provide presentations and demonstrations of technology solutions to both internal and external stakeholders
* Maintain vendor partnership levels and develop a strong vendor relationship with the technology counterparts
* May be required to lead and manage a team of senior architects to engage internal teams to architect solutions, facilitate solutions design and manage implementations
* Develop and drive the standards, development processes, systems architecture, and design patterns to support IT and business solutions
* Support SI/CSP partner and Sales teams in technical proposals, E2E solution development and pre-sales/solution development activities
* Maintain MCA Channel productivity goals on a monthly, quarterly, and annual basis using a metric-driven management approach
* Develop direct relationships with Senior Management and key decision makers in SIs/CSPs and end customers within the named vertical and target sectors
* Provide high quality and timely production support of the PeopleSoft 9.1 applications participate in various projects for the mission critical Contractor/Driver Administration Settlement (CDAS) system

## Qualifications for technology solutions

* Participation on cross-functional teams using varied Project Management methodologies
* A strong appreciation for Enterprise application architecture
* Prefer experience in a medium size or larger financial services firm with an understanding of back-office and middle-office functions, financial market data (Bloomberg, IDC, etc)
* Certifications in domain-specific technologies required
* Experience with cloud stacks
* Has a track record of identifying ways to improving systems and implementing a plan and execution