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# Example of Technical Solutions Engineer Job Description

Our company is looking to fill the role of technical solutions engineer. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

## Responsibilities for technical solutions engineer

* Participate with the wider global team to improve and develop new tools and processes
* Communicate to clients and internal partners to build lasting relationships and be sensitive to internal/external client needs
* Perform implementation reviews, evangelize new product features, create short term workarounds and provide partner feedback to internal cross-functional teams including Sales, Account Strategy, Business Intelligence, Product Management and Engineering
* Discuss integrations with client technical contact and support them through the process
* Work with the Technical Solutions & Sales teams to understand client business objectives
* Define the best product set up for each client
* Plan the integration strategy in order to improve integration times
* Co-ordinate 3rdparties involved on each integration
* Test and troubleshoot client’s implementation, providing feedback to the client’s engineering team
* Be responsible and have ownership for the designed end to end solution’s projects

## Qualifications for technical solutions engineer

* Technical Marketing experience with focus on field support is a plus
* In-depth understanding of flash storage technology adoption and operation at large enterprise customers
* A minimum of 2 years of work experience in a customer facing role
* Associate / Bachelor degree in a technical field or technical certifications preferred
* At least 2 years professional experience in a technical product support or help desk environment
* Knowledge of both client and server operating systems (Windows Server 2003 / 2008 / 2012, Windows XP / 7, Linux)