Downloaded from <https://www.velvetjobs.com/job-descriptions/technical-account>

# Example of Technical Account Job Description

Our innovative and growing company is searching for experienced candidates for the position of technical account. We appreciate you taking the time to review the list of qualifications and to apply for the position. If you don’t fill all of the qualifications, you may still be considered depending on your level of experience.

## Responsibilities for technical account

* Ensures all support teams are trained on assigned clients solution and technologies
* Ensure appropriate billing system structure and issuance
* Travel to customer locations on a regular or as needed/requested basis and/or maintain regularly scheduled calls to review service performance reports and other customer requested information including but not limited to
* Previously have worked in a similar technical sales, onboarding or Pre Sales role
* Have a technical background but prefer the commercial and operational roles within an engineering team
* Love delivering amazing projects on tight deadlines in a Lean and agile environment
* Understand GitHub, API’s, Ecommerce platforms
* Have experience working with remote development teams
* Love consistently pushing the boundaries of things and constantly improving and optimising things
* Actively understand requirements for retailer on-boarding / enablement of checkout feature on ShopStyle

## Qualifications for technical account

* Knowledge of modern software development methodologies, with emphasis on software and hardware
* Firm understanding of information systems and technologies
* Hands-on experience with three Internet technologies, HTTP, REST, JavaScript, AJAX, XML, JSON
* Trusted advisor to customer technical team
* Customer industry knowledge
* Develop strategy to increase penetration and solidify defense within account