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# Example of Talent Solutions Job Description

Our growing company is looking for a talent solutions. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for talent solutions

* Act in a consultative capacity to your sales partners and the wider business in the area of data-driven Insights
* Handle multiple ad hoc requests simultaneously
* Proactively identify opportunities to develop scalable insights for internal and external stakeholders
* Provide training to non-technical people on tools, analytics and insight
* Leverage LinkedIn’s unique data to create innovative narratives and tools to address business specific business needs or challenges
* Leverage strong database skills (SQL/Hive/Pig/Python) to extract necessary data and utilize Tableau, Excel and PowerPoint to analyze the results and present the relevant business insights to clients
* Help end-clients in recruiting, marketing and business development roles make better decisions using data
* Track and solve problems by leveraging resources and cross-functional teams
* Build a trusted partnership with the leadership team and relationship managers to add value to the sales process
* Identify and impact accounts with either the most up-sell potential or risk of churn

## Qualifications for talent solutions

* Determine or support Mercer’s leadership in the Life Sciences Industry in the region and contribute to the growth of Mercer’s IS offering for the Life Sciences industry
* Be proficient in and a champion of Mercer tools and processes
* Demonstrated research experience and expert user of Boolean search methodology, preferably gained while working for an executive search or corporate recruiting function
* Strong prospecting experience using LinkedIn, but also highly creative and strategic in utilizing other posting/sourcing resources as well to find diverse profiles
* Desired (but not required) previous experience in technology, big data, or analytics sector
* Goal driven, proactively takes initiative and is comfortable working with minimal direction with a globally dispersed team