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# Example of Strategy Development Job Description

Our growing company is looking to fill the role of strategy development. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for strategy development

* Participates in activities with internal and external partners to enable the company to develop relationships and secure business opportunities with prospective partners
* Lead multiple project teams on strategy consulting-like engagements that identify and seek to harness enterprise or business unit growth opportunities
* Become a thought partner to senior executives, influencing decisions in line with business unit and enterprise strategy
* Collaborate cross-functionally and effectively influence without authority to drive business decisions and advance long-term strategic efforts
* Lead project teams on strategy consulting-like engagements that identify and seek to harness enterprise or business unit growth opportunities
* Build and manage relationships with company executives, influencing decisions in line with business unit and enterprise strategy
* Manage stakeholder base
* Demonstrable experience in a straetgy and project management role
* Leadership and commercial negotiation experience
* Ensuring quality work products for GCG BURs in partnership with key stakeholders within and outside GCG

## Qualifications for strategy development

* Demonstrates organizational and planning skills, attention to detail
* Demonstrated hypothesis-driven problem solving with special ability to build structured quantitative and qualitative analyses
* Exposure to team-based work in a high-intensity environment
* Bonus points if you have previous experience with educational communications in some capacity
* Specific Competencies
* Data analysis, Quantitative mindset, Customer Focus and Action Oriented / Sense of Urgency