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# Example of Strategy & Development Manager Job Description

Our company is growing rapidly and is hiring for a strategy & development manager. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for strategy & development manager

* Coordinate portfolio strategies with VPs, Pricing & Business Development, and FP&A
* Build and maintain strong, collaborative relationships across business units and ensure leadership is involved and educated on account and operations strategy
* Support strategic planning cycle by helping to identify business drivers, opportunities and risks
* Enabling client managers with relevant industry analysis and recommendations during merchant negotiations and discussions
* Develop robust models to evaluate project hypotheses and strategic alternatives and to quantify and model changes in end-to-end supply chain
* Prepare capital investment decision analyses in order to determine net present values, internal rate of return, and payback estimates to be presented to DPSG executive capital committee members
* Utilize organizational systems (SAP, ) and various data collection methods to assemble project fact-bases
* Ensure customer sourcing data is set correctly for orders to source from preferred distribution source
* Work with the DPSG Transportation team to ensure transportation lanes are modeled correctly with latest line haul rates and method of delivery
* Apply lean six sigma and Rapid Continuous Improvement (RCI) methodologies to support the execution of structured projects

## Qualifications for strategy & development manager

* 3-5 years of experience in professional services (management consulting, investment banking, private equity or corporate development)
* Deep knowledge of M&A, finance and technology
* Strong analytical and modeling skills with attention to details
* Ability to deliver accurate work product on time
* Candidate with executive presence, multiple stakeholder skills and project management & communication skills.Product Management
* Consulting / investment banking experience at a top-tier firm