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# Example of Strategy & Corporate Development Job Description

Our innovative and growing company is hiring for a strategy & corporate development. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for strategy & corporate development

* Strategic initiatives – our team leads important strategic initiatives on behalf of the enterprise
* Business development – the team is responsible for the M&A strategy development assessment of and execution of specific acquisition, joint venture, alliance and divestiture opportunities on a global basis
* Recommend and drive potential corporate development, M&A and business development opportunities in support of the SHS strategy
* Leverage resources and relationships across the organization in an effort to focus business leaders on strategic issues of greatest importance to SHS and its customers
* Identifying and characterizing target markets for growth
* Defining and driving the company's overall strategy
* Proactively monitoring the operating environment for opportunities and threats
* Driving significant growth through acquisition and strategic partnerships
* Generating innovative ideas and supporting the company's culture of diversity and creativity
* Work with the CEO to drive the strategic planning process, regularly assessing our company-wide portfolio of opportunities, and guiding the flow of resources to those opportunities that best support our corporate objectives

## Qualifications for strategy & corporate development

* Ability to lead work with others
* Prior experience in a top tier management consulting firm strongly preferred
* Prior experience in apparel retailing strongly preferred
* MBA from a top tier university strongly preferred
* 3-5 years’ experience at a top-tier investment bank, investment management firm, strategic consulting firm, private-equity firm, or corporate strategy group
* Strong quantitative, financial modeling and analytical skills