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# Example of Strategy Analyst, Global Strategy Job Description

Our innovative and growing company is searching for experienced candidates for the position of strategy analyst, global strategy. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for strategy analyst, global strategy

* Helps build K-CSC data mining and analytic capabilities by researching industry best practices, developments, , building knowledge repositories, driving innovation/creativity in our analytical toolkit, codifying lessons learned, processes, frameworks and best practices to be shared broadly across the global organization
* Supporting the Manager of Global Field Strategy in managing and executing high priority initiatives for the Commercial Payments organization – these projects will focus on driving additional productivity within our Sales & Account Development teams globally
* Consult business partners on how to effectively roll-out initiatives to the Sales & Account Development organizations
* Leading the execution, maintenance and refresh of internal products and platforms utilized by Sales & Account Development teams
* Working closely and managing the relationship with an external digital agency, who will help to deliver new and refreshing content and digital capabilities
* In conjunction with other stakeholders, collaborate and recommend best practices to streamline negotiations and improve the customer experience
* Partner with the field organization to drive large deals to closure, being a one-touch for the field organization, liaising with all organizations cross functionally involved in the agreement process (finance, legal, order management)
* Be a sales advocate and partner to internal organizations to understand contract requirements, structure, business terms and identify potential risks across opportunities
* Work to standardize deal structures globally while recognizing local business practices where necessary
* Review and approve all non-standard pricing requests

## Qualifications for strategy analyst, global strategy

* 2-4+ years’ experience in consulting, investment banking, private banking, or business management
* BA/BS from top-tier program preferred
* Experience in asset management or financial services broadly is preferred, but not required
* Excellent analytical skills and strong background in Microsoft Office (PowerPoint, Excel, Word)
* Demonstrated proficiency in using Microsoft Excel (VBA, complex formulas, data manipulation)
* Ability to communicate confidently and effectively in various ways to upper management