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# Example of Strategy Advisor Job Description

Our growing company is searching for experienced candidates for the position of strategy advisor. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for strategy advisor

* Provide input to senior management relative to business development and strategic positioning as it relates to payer strategy
* Serve as DUHS chief strategist with respect to development of value-capture initiatives, including the development and oversight of health plan capabilities and other risk-based transformation
* Pursue and develop relationships and communication channels with payers, clinical collaborators and employers with regard to health reform and new payment models
* Serve as DUHS expert on emerging payer/health reform trends nationally and regionally
* Support DUHS growth initiatives by leading efforts in network development, value-based contracting and other major efforts associated with developing the clinically integrated network
* Lead development of innovative arrangements with national payers, large employers and embassies for Duke Health’s clinical services to increase volume and revenue to Duke
* Working with Planning and Finance, develop effective models and business plans to evaluate the potential impact of various collaborations and payer strategies
* Monitor service area competitive environment and federal and state policy to identify opportunities to enhance and secure organizational objectives
* Build processes for decision-making to include active involvement of all relevant stakeholders
* Obtain and maintain up-to-date information and knowledge of managed care/payer environment, including but not limited to local, state, and national developments and their potential impact on DUHS

## Qualifications for strategy advisor

* Superior record of leadership with a business partnership orientation
* Strong knowledge of global wealth management and retirement trends
* Ability to understand and communicate about complex technical subjects in a clear and concise manner
* Ability to understand and focus on clients’ needs, establish credibility and build positive, professional relationships with clients
* Compelling public speaker comfortable in front of large groups
* This position requires travel to customer and non-customer sites in North America, Asia and Europe (50%)