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# Example of Specialist Advisor Job Description

Our company is searching for experienced candidates for the position of specialist advisor. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for specialist advisor

* Identify energy efficiency opportunities, calculate energy savings, and influence utility customers to save energy and utilize available incentives to improve their Return on Investment (ROI)
* Work closely with existing Energy Advisors to broadly implement and market energy efficiency, and generate energy savings for the program
* Ability to work on a range of projects from identifying energy efficiency projects, screening of applications, maintaining public sector relationships, executing programs, delivering presentations, participating in promotional events
* Perform sector market analysis and provide input in developing/modifying program strategies to meet changing market needs
* Work closely with building owners, commercial developers, contractors, suppliers, architects, and engineers to encourage energy efficiency practices in new/renovated and existing facilities, buildings and systems
* Perform energy efficiency assessments, including performing both pre/post installation inspections of projects
* Providing a first-class service to our most highly valued and profitable UK corporate clients
* Delivering end-to-end services for Cash Management, Trade & Working Capital and Payment channels
* Offering the high-speed resolution of queries, by engaging various internal and outsourced areas
* Undertaking customer registration procedures, and ensuring that client information is kept up-to-date and accurate

## Qualifications for specialist advisor

* Trade life cycle knowledge preferred (trade capture to books and records), inclusive of funding segregation calculations
* Collierville, TN
* Demonstrated knowledge of the securities industry and regulatory environment
* Advanced customer service skills with demonstrated experience, ability to negotiate through conflict over the phone effectively
* Demonstrated experience in providing effective guidance and leadership to the advisors and team members
* Australian Citizen with minimum NV1 clearance