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# Example of Solution Senior Job Description

Our company is growing rapidly and is hiring for a solution senior. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for solution senior

* You will assist the partners during their launch process
* Develop and maintain contact with top decision makers at key IOUs
* Play different project management and business roles as needed to ensure success of the project
* Keeps the knowledge of the dedicated customer architecture in dedicated technical area
* Provide hands-on, expert-level technical assistance to end-users
* Demonstrate expertise in server software ecosystem (Operating Systems, Hypervisors, Debug tools), Benchmarks, Performance and Server power measurements
* Assist with the solution development/architectural design to meet specific customer needs
* Analyze vendor product solutions and evaluate product performance based on customer needs
* Install and test solutions in-house, as required, to ensure successful deployments and evaluations
* Manage technical scopes, requirements and end-user expectations

## Qualifications for solution senior

* Motivated and seeking collaboration in international teams with country and Central Eastern Europe focus
* Conceptual thinking, design and communication capabilities
* Strong customer focus mindset and high work ethic
* Entrepreneurial thinking and execution
* Good Knowledge and experience with BIG IP F5 and Juniper products
* Work closely with Account Managers/Directors to develop sales and accounts