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# Example of Solution Manager Job Description

Our company is growing rapidly and is hiring for a solution manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for solution manager

* Lead, manage, and mentor the Scoping team during the scoping period to build cross integrated BSS based solution
* Push for up-sale as part of the Scoping session
* Provide relevant input during Contract negotiations
* Enrich best practices repository (utilizing solution Book platform) and provide recommendations for product enhancements (core and BSSA)
* Provide research on new applications or solutions, initial vendor analysis, ease of implementation, in collaboration with Solutions Management leadership
* Assist in conducting financial due diligence of potential solutions
* Creation of ad-hoc summary PowerPoint slides to facilitate executive level communication based on using knowledge of important deal review elements and based upon review of diligence documents
* Coordination of meetings and various ad-hoc duties requested by the team
* Deliver Enterprise Infrastructure requests across Global Enterprise Services whilst ensuring they are met in a timely, cost effective and efficient manner
* Obtain appropriate subject matter experts to enable to successfully deliver solutions

## Qualifications for solution manager

* Five years of experience providing IT consulting services to clients in the Life Sciences, State Government and Financial Services industries on behalf of a global consulting company
* Bachelor's degree or equivalent in Engineering (any), Business Administration, Business Analytics and Project Management, Computer Science, MIS, CIS or a related field
* Five years of experience providing data management services to clients on behalf of a consulting company
* Five years of experience providing IT consulting services on behalf of a global consulting company
* In-depth knowledge of the Microsoft platform (IIS, .NET, Web Services, SQL Server, SharePoint, Windows Server, Clustering, Active Directory)
* Knowledge of regional issues and structures