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# Example of Solution Advisor Job Description

Our company is growing rapidly and is searching for experienced candidates for the position of solution advisor. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for solution advisor

* Serves as a SME in VIP Sessions, Solution Adoption Accelerator events, conferences, such as Success Connect and in one to many adoption marketing events
* Partners with CEEs to ensure engagement recommendations are acted upon
* Serves as product and business process SME in critical customer situation/ escalations as needed
* Facilitates solution based CEE readiness and develops and deploys solution/HR domain content to promote CEE readiness
* Assists with the development and on-going maintenance of solution and business process best practices for the use in SA engagement tools, using RDS as a foundation
* Collaborates cross –functionally to resolve adoption barriers
* Works with client to define and document the business problem and solution requirements in the area of specialization
* Provides sales support for new client opportunities
* Applies mastery of skills in area of specialization to achieve objectives in creative and effective ways
* Contribute to project planning phase by providing recommendations of resource skill set, identify task dependencies risks

## Qualifications for solution advisor

* Extensive experience with industry standards and frameworks such as ISO/IEC 27001, COBIT, ITIL, COSO
* Experience with SOX, Internal Audit and SSAE 16 (At least 1 of 3)
* Experience in IT auditing including ERP and underlying infrastructure components
* Demonstrate leadership, team management, problem solving, and strong verbal and written communication skills
* Ability to prioritize tasks, works on multiple assignments, and manages ambiguity
* Ability to work in global delivery mechanisms preferred