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# Example of Services Product Manager Job Description

Our growing company is looking to fill the role of services product manager. To join our growing team, please review the list of responsibilities and qualifications.

## Responsibilities for services product manager

* Work closely with the Commercialization team on the go-to-market plan
* Leverage existing capabilities across Merchant Services and JPMC to expand core acceptance solution adoption and create unique value added services for Chase customers
* Translate ideas and/or concepts into viable business cases and scoping statements with clear and achievable objectives
* Collaborate across the Product team, the broader Merchant Services organization and JPMC, to deliver against the Enterprise Product teams objectives
* Participate in overall product strategy and leadership
* Track progress of ChasePay objectives and goals
* You will learn how balance functionality against complexity on a highly visible platform which serves millions of retail customers
* Monitor overall China region fleet performance and reliability, develop / introduce product improvements, upgrades / uprates, and repower opportunities to ensure the long-term success and competitiveness of the product
* Coordinate and build strong working relations in a matrix organization, including engineering, sourcing, sales, and marketing, ensure cross-functional support and execution
* Assess changing market dynamics / requirements and develop differentiated offerings that drive customer value

## Qualifications for services product manager

* 10 years of experience in a sales or marketing environment (ideally in IVD - in vitro diagnostics)
* Held client facing roles and evangelized products internally and externally
* Built websites or collateral for products and services
* Demonstrated ability to gather and translate market trends and feedback into successful product initiatives and revenue growth
* Report to the Information Services Director and will be a senior member of the BIS Leadership team
* Interact with all other areas of BIS and with all support functions, with particularly close working with Engineering, Future, Supply Chain Management, Business Development and Communications