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# Example of Services Account Manager Job Description

Our growing company is hiring for a services account manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for services account manager

* Assist with training and development of Account Management and Support teams
* Actively represent the company in targeted local, regional and/or professional organizations that can enhance the company profile
* Maintain mutually beneficial relationships with municipal and state officials to assure their needs are met in a timely fashion and with minimal difficulty while also helping to assure that any company regulatory or local municipal issues are acted on
* Work effectively to manage department and outside resources to attain core service goals within budget
* Provide oversight and direction to the RAS team in the need for any external site visits
* You are responsible for the overall Customer Services (CS) commercial business Promotes and executes the sales of CS solutions together with district sales teams in accordance with the sales strategy
* Establish and maintain effective Customer relations in cooperation with the district management and district sales teams
* Provide input and feedback on sales strategy and planning to district and regional management
* Support the Account Manager in case of point of sale deals
* Support the Account Manager in the tender process

## Qualifications for services account manager

* Post-secondary education (preferably in Commerce)
* Minimum 3 years’ experience in a similar sales/customer satisfaction role
* Bachelor's Degree or relative experience
* 1 or more years work experience within agency or marketing department
* Bachelor’s Degree in Business, Marketing, or directly related field
* Security program experience preferred