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# Example of Senior Manager, Strategy Job Description

Our growing company is hiring for a senior manager, strategy. Please review the list of responsibilities and qualifications. While this is our ideal list, we will consider candidates that do not necessarily have all of the qualifications, but have sufficient experience and talent.

## Responsibilities for senior manager, strategy

* Identify and evaluate opportunities to further support long-term strategic growth objectives of the organization
* Develop and review technical financial models and perform analyses that support strategic initiatives including mergers & acquisitions, divestitures and investment opportunities
* Staying abreast of changes in competitive landscape including market-specific developments, supply/demand dynamics and macroeconomic factors in support of Strategy, Marketing and Operations groups
* Build and handle a communication plans
* Drive creation of PowerPoint presentations materials for leader and team to support strategic projects
* Lead project planning efforts to figure out project scope, staffing needs, scheduling
* Facilitate the project kick-off with project team members and appropriate partners
* Help define framework, processes and metrics the team is measured against
* In coordination with project team members and resource managers, as appropriate, handle the day-to-day details of project(s), including the plan, schedule, resources, task assignments, scope, budget, and risks
* Support business needs by leading the effort to develop creative approaches to problem solving and ensuring quality deliverables

## Qualifications for senior manager, strategy

* Be the voice of the customer and a trusted advisor to business partners for customer contact activities
* Influence and have an impact on when, where, and how to contact customers
* Ability to think strategically and to inspire others
* Demonstrated ability to solve tough problems in an ambiguous, uncertain and fast-paced environment
* Excellent ability to communicate and deal with individuals at all levels of the organization
* Ability to build relationships and work collaboratively to identify solutions