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# Example of Senior Manager Pricing Job Description

Our company is searching for experienced candidates for the position of senior manager pricing. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

## Responsibilities for senior manager pricing

* Review and align pricing strategies with organizational goals in collaboration with key business leaders and customers to drive long term profitability
* Leverage pricing analytics to support business cases for new strategies
* Develop a company wide pricing strategy for Conversant Products/Solutions that can be applied to existing and new solutions
* Execute revenue management strategy
* Evaluate the changing marketplace, customer needs, reimbursement, and value perceptions
* Assure local pricing is consistent with regional and global strategies, and that pricing data and processes are captured and updated regularly
* Develop, implement, and execute processes, procedures, and templates by aligning all key stakeholders, meticulously documenting decisions and steps taken, and ensuring deep buy-in within the organization
* Assure appropriate review of all proposed price changes and new launch prices
* Lead multi-factor pricing analysis to identify and monitor local and regional trends, root cause of profitability leaks, and/or price erosion and provide recommendations
* Help plan and execute pricing research as required

## Qualifications for senior manager pricing

* Review local country tax compliance to ensure global compliance with local legislation
* Provide guidance and support to local finance teams in tax audits
* Advanced understanding of transfer pricing methodologies and documentation requirements
* Understanding of tax aspects in a supply-chain context
* Ability to identify planning ideas and to develop solutions to complex transfer pricing issues
* International tax knowledge (direct and/or indirect)